

Successful initialisation

- Leadership Skills and Behaviours
 - Assertiveness
 - Rationale To ensure code quality, announced milestones, community culture and other critical elements of an Open Source Project (OSP) a strong but thoughtful leadership is necessary
 - Challenge Since OSPs are based on the voluntary work of contributors and thus their personal motivation it is a delicate task to direct people and enforce decisions



Commitment

- Rationale Every leader of an OSP must show an above-average dedication to work on the project investing time for the further development of the software and the community
- Challenge The huge engagement of the OSP leaders requires a lot of time for which they usually aren't paid because it's non-productive work in a monetary sense

- Communicativeness

- Rationale To spread the large amount of knowledge OSP leaders need to communicate well in order to motivate potential contributors to get into the project
- Challenge Serious written communication is very laborious in general and specifically in OSPs not the main skill of many software developers

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Experience

- Rationale In order to give an introduction for beginners and also to help in complex problems OSP leaders need a vast experience with the source code of the project
- Challenge Since OSPs usually consist of thousands and more lines of code programmers must be part of the developing community for a long time to gain sufficient experience

- Helpfulness

- Rationale To attract newcomers and facilitate their entrance into the project helpful leaders are necessary since often there isn't enough documentation available yet
- Challenge Time of skilled OSP leaders is limited so interested persons must show sufficient personal effort before they can expect support from experienced community members



Openness

- Rationale For OSP leaders openness is necessary in various forms like being open for beginners and new ideas and to communicate openly as far as possible
- Challenge Openness is not a basic human mentality so for example to
 accept solutions of others or to be open to leave a project requires a high
 degree of maturity of the leader

Patience

- Rationale The growth of a healthy community takes long since experienced contributors have to introduce newcomers and show them the software and the community culture
- Challenge Eager developers not only need to endure the low growth rate but also should be patient enough to e.g. answer similar beginner questions several times



Personality

- Rationale The charisma of OSP leaders helps in communication and by fascinating potential contributors for their project and thus increases the attraction of being part of the community
- Challenge Skilled developers may not have a naturally charming
 character so they need to substitute it with other specific traits of personality
 while still remaining themselves

- Presence

- Rationale A constant presence in the chat room, mailing list or other communication channel motivates new contributors to join the project and not feeling left alone
- Challenge It requires conviction for the project and a longlasting endurance of the leaders to stay in the OSP over several years and keep on going to be active in the community



Programming

- Rationale High programming skills are required of all OSP leaders since e.g. to be able to help out in architectural issues an in-depth understanding of the software is necessary
- Challenge Besides a certain natural programming talent also a high education and long time experience in software development is required to fulfil this leadership skill

- Responsibility

- Rationale Compared to developers interested in a specific topic the OSP leaders bear the overall responsibility for the success of the project including support of new contributors
- Challenge There are various demanding aspects such as answering leftover emails or being responsible for a clean and friendly communication and atmosphere

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Visionary

- Rationale OSP leaders need to be able to communicate a vision for things that are not yet realized so a clear direction can be fixed as to what and how the project has to grow
- Challenge Visionary people need to be creative and generate new ideas but also have to be patient if e.g. the project is not advancing by the expected speed

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Successful initialisation

- Positive Preconditions of the Project
 - Programming Language
 - Rationale The choice of the programming language determines part of the image, the scope of applicability, the potential developer community and other aspects of the OSP
 - Challenge Since programming languages have huge syntactic and semantic differences a change at a later stage in the OSP is virtually impossible

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Positive Preconditions of the Project

Open Source License

- Rationale The type of open source license highly influences the future
 of the community because it may promote resp. force or inhibit resp.
 unbound community building
- Challenge For legal reasons and community habits it is unusual to change the license of the OSP later on so serious thought has to be given to the choice

- Great Initial Source Code

- Rationale The initial source code determines the attractiveness of the OSP by letting potential contributors estimate its potential thus influencing their decision to join
- Challenge It is difficult to determine the best moment when to publish the
 project since if it's too early the potential isn't revealed and if it's too late the
 demand might have gone



Positive Preconditions of the Project

Public Demand

- Rationale The usefulness of the software for the intended audience defines its interest in the OSP and thus determines the motivation to join the community and start contributing
- Challenge It's impossible to anticipate the future demand for an OSP.
 The only possibility is to adapt the software to the skill level of the assumed users to improve the chances of success
- Degree of Novelty
 - Rationale New OSPs can be radically innovative, partially innovative by introducing new features or marginally innovative by improving existing similar applications
 - Challenge One way to increase the novelty of a project is to implement new standards and technologies but then there is the risk of them not becoming mainstream



Positive Preconditions of the Project

Applicability

- Rationale The breadth of applicability determines the potential user community of the OSP so e.g. letting the software run on various platforms increases the audience massively
- Challenge Frameworks intend to be broadly applicable but on the other hand often require a high amount of initial effort and a lot of programming
- Level of Communication
 - Rationale In the beginning nothing is known about the OSP and the number of involved people is small so especially in the beginning a high level of communication is important to attract new contributors
 - Challenge Usually the OSP founders prefer to invest time in further development instead of into writing documentation - also since it becomes obsolete because of software changes

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Successful initialisation

- Promote Community Building
 - Modularity
 - Recruiting Extensions or plug-ins enable external contributions
 without much knowledge of the source code thus attracting different
 kinds of people and leading to a broad applicability of the OSP
 - Collaboration Because of modularity of the software, specialization for certain parts of the program is possible among the developers. Thus they are able to freely contribute new features to the project whithout dependence on the core developers
 - Production Modularization makes large software tightly structured defining clear dependencies among the modules. When most of the functionality is put into external components the kernel remains small and robust. External software can be plugged in and can also be used in other OSPs



Documentation

- Recruiting Documentation fulfils the very important function of knowledge transfer thus enabling newcomers to use the software. Also it presents an easy way to start contributing when inexperienced users study the software and write documentation material
- Collaboration Creating qualitatively high documentation is a laborious task where volunteers are usually rare. Still it is essential to find people in the community who create complete and well structured documentation
- Production To ensure the comprehensibility and thus the longevity of the software the source code has to be commented completely. Especially in frameworks a complete and updated software reference manual is important to give programmers support to develop their own applications

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Release Management

- Recruiting Frequent releases communicate the progress of the OSP to the public raising the attractiveness to participate in the project. New features and improvements of the software need to be published visibly for every release
- Collaboration New versions of the software have to be released in an appropriate way taking into account the interests of the active and inactive user community
- Production The stability and, if possible, the backwards compatibility of a new release are very important. To guard the customizations of user implementations a clear distinction between external and internal API is essential

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- Collaboration Platform

- Recruiting A high ranking on collaboration platforms like SourceForge increases visibility of the OSP. On the other hand its own branded website is also important to give the project a certain individuality
- Collaboration The responsibility of a collaboration platform is to provide modern, fast and reliable services for the work on the OSP. Also the development team requires a certain freedom to configure the platform for their needs to efficiently work on the software
- Production To improve the production level of the OSP the collaboration platform has to support the development process of the software as much as possible

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Physical Meetings

- Recruiting Presentations of the OSP show the people behind the project and also are stimulating moments for visitors to try the software for the first time. Personal contacts to the community spreads confidence and motivation
- Collaboration Personal relationships of contributors are intensified enabling better collaboration. Meetings are also a good way to accomplish knowledge transfer from experienced members to potential contributors. In addition, community meetings serve to take important decisions concerning the OSP and its organisation
- Production The idea of a sprint is to work intensively on the source code and advance the software by doing bug fixes, architectural improvements and implementation of new features

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Foundation

- Recruiting An OSP can benefit from the good reputation of a well-known foundation thus increasing the confidence of users. The association also offers a secure and reliable open source license, a correct credit system and the protection of the OSPs' brands. Additionally it may bundle the marketing power of the community and support collaboration among companies in the OSP
- Collaboration A foundation has to bring stability into the project and to smooth the fluctuation of people. It also organizes the various tasks in the OSP, installs democratic structures and thus creates more transparency. By collecting donations the foundation acquires the ability to hire people if deemed necessary by the community. Especially important is the legal protection of the developers

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Production - Besides protecting the software developers against law suits the foundation also has to secure the copyright of the OSPs' source code. In addition it may canalize resources to support the most active core developers so they can concentrate on their work. The foundation is also responsible to provide a state-of-the-art collaborative infrastructure for the OSP

Success Stories



Internationalisation

- Recruiting Going global with the OSP vastly increases the number of potential contributors. Additionally it offers an easy introductory opportunity for newcomers by letting them work on translations. Also knowing and visiting people from all over the world is attractive for newcomers
- Collaboration The diversity of the community may help to overcome cultural phenomena like not-so-communicative people in the originating country. Also knowing of people working on the OSP all over the world at any time of the day has a highly motivational influence on all contributors
- Production The software should be usable in various different languages and cultural areas

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Spreading the Word

 Recruiting - General marketing activities to raise the visibility and improve the image are also important for OSPs. The goal is to achieve as much publicity as possible on various open source platforms, directories and news channels

Credit System

 Recruiting - Instead of paying money OSPs can offer raising the contributor's reputation. So the attractiveness of an OSP raises when participation in the community is acknowledged

Communication Channels

Collaboration - For efficient collaboration the optimum mix of communication channels is essential. Therefore, OSP leaders have to be familiar with strengths and weaknesses of each communication instrument to deploy the appropriate ones according the community's demands



- Community Structure

 Collaboration - The investigated OSPs show a broad variety of stages of organisation. Therefore the appropriate structure has to be found for each project individually corresponding to its size and progress

- Task List

 Collaboration - The idea of a task list in an OSP is to motivate people to contribute to the project what is actually needed thus giving them a hint on how to start participating

- Feature and Code Quality

Production - Obviously software quality should be as high as possible.
 This holds particularly for open source projects where many different developers have to work with the available code

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DesignUser Interface

 Production - Although the actual value of a software is derived from its functionality the graphical user interface still plays a major role in the handling and overall look and feel of the application

- Installation

 Production - The installation process has to be perfectly organized concerning technical installation and documentation of every single step

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